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Outsourcing Procurement & Logistics Services

We do - you succeed!



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Outsourcing Procurement & Logistics Services



What We Offer

Due to the sharp decline in oil prices, the oil and gas industry is facing increased challenges, forcing change in all areas of business, including procurement.

We are pleased to offer solutions to optimize your procurement and logistics needs.



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Who We Are

We specialize in the upstream market for drilling and completion equipment and related services.

Our enthusiastic, energetic, highly qualified and experienced team maximizes all available resources to ensure sound, cost-effective procurement and logistics solutions.



founded in 2012

works for the markets
of Africa, Middle East, Asia
and Oceania

<http://www.mes-uae.com>



founded in 2005

covers the markets
of CIS countries

<http://www.kazduco.com>



founded in 2010

is specialized in the markets
of Europe and Americas

<http://www.hotsbv.com>

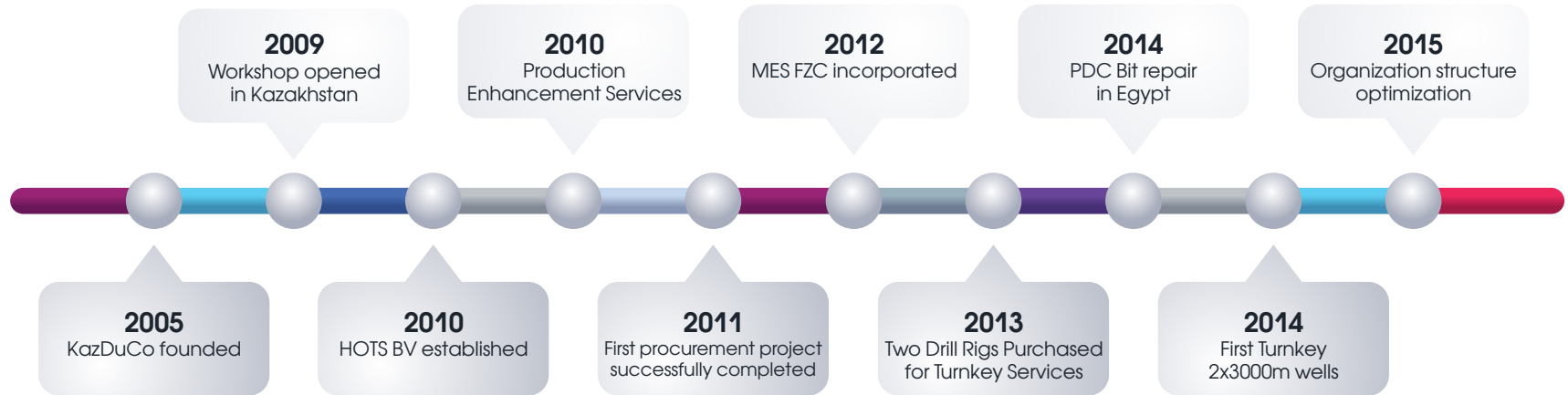
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Work We Do

Our range of products includes, but not limited to:

Goods

- Drill Bits
- Rig Spare Parts
- OCTG
- Well Head Equipment
- Casing Hardware
- Liner Hanger Equipment
- Completion Equipment
- Drilling and Production

Chemicals

Services

- Diversified Oilfield Services
- Wellhead Services
- Liner Hanger Running Services
- Drilling and Workover Rigs
- Bits Repairs and Rentals
- Production Enhancement Services
- DST Services
- Rig inspections

Personnel

- Project management
- Rig crew
- Operation specialists



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Who We Work With

Middle East:

- ORYX Petroleum, Kurdistan
- Ascom, Kurdistan
- Gulf Keystone, Kurdistan
- AGC Shallow, Kurdistan
- Casco Petroleum Middle East, Kurdistan
- Nedwell, Egypt
- Apache, Egypt
- Napesco, Egypt
- Dublin, Egypt

CIS countries:

- Total, Russia
- EWS, Russia
- KazDuco Services, Kazakstan
- Akpan, Kazakhstan
- KB Petroleum, Kazakhstan
- Falcon Oil and Gas, Kazakhstan
- Samek International, Kazakhstan
- Boartlongyear Drilling Services, Kazakhstan
- Turgai Petroleum, Kazakhstan
- KDC Repair & Tool Shop, Kazakhstan
- Sumatec, Kazakhstan
- Zhaikmunai, Kazakhstan
- DrillTech Services, Kazakhstan
- Munai Service, Kazakhstan
- Jupiter Energy, Kazakhstan
- Tethys Petroleum, Kazakhstan
- SmartOil, Kazakhstan
- KazRos Munai, Kazakhstan
- Frac Jet, Kazakhstan
- BNG Ltd, Kazakhstan
- Kozhan LLP, Kazakhstan
- KazMunaiGas JSC, Kazakhstan
- Arcelor Mittal Temirtau, Kazakhstan
- Caspi Oil Gas, Kazakhstan

- Volkovgeology, Kazakhstan
- Sherik OJSC, Kyrgyzstan
- Tethys Services Tajikistan Limited, Tajikistan
- Burren Energy, Tajikistan
- Bokhtar Operating Company, Tajikistan
- Baker Hughes Cyprus Ltd, Uzbekistan
- Zeromax, Uzbekistan
- Chegara, Uzbekistan
- Rosehill, Uzbekistan
- Eriell, Uzbekistan
- CIS Ltd, Turkmenistan

Africa:

- Caracal, Chad
- Glencore, Chad
- PetroChad, Chad
- Glencore, Cameroon
- Oryx Petroleum, Senegal
- Synergy, Tunisia
- Hart Resources, Nigeria

Oceania:

- Heritage, Papua New Guinea

Europe:

- Norio Operating Company Ltd, Georgia
- Dahlrub, Austria
- Petrom, Romania
- DrillNafte, Poland
- Aegean Energy, Greece
- Green wells, Holland

Asia

- PTTEP, Thailand

North America

- Condor Petroleum, Canada
- Caracal, Canada
- United Hydrocarbon, Canada



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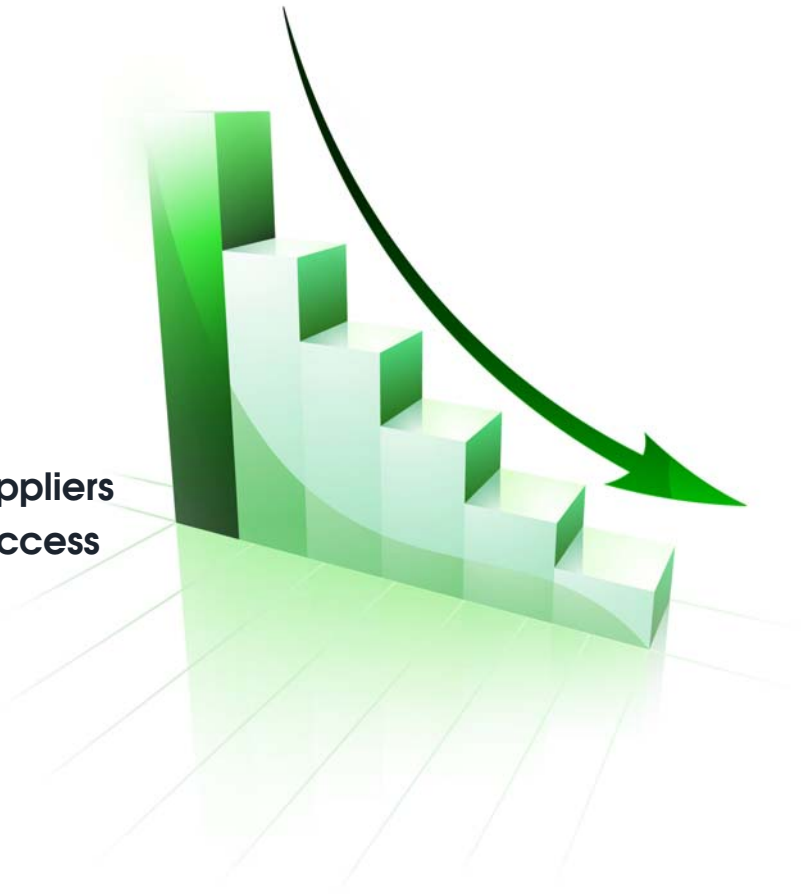


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How You Benefit:

- **REDUCED OPERATING COSTS:**
 - Reduced headcount
 - Minimized administrative expenses
 - Optimized freight efficiencies
 - Seamless integration of our cost-effective services
- **IMPROVED PERFORMANCE WITH:**
 - Improved flexibility
 - Dedicated focus - avoid having favorite suppliers
 - Assured timely delivery of supply through access to our international networks



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Why Us

OUR BUSINESS CONDUCT

- No specific affiliation to any brand and or manufacture
- We focus on transparency and anti-bribery through anti-corruption policies

MANY YEARS OF EXPERIENCE

- More than 100 years of combined experience in oil and gas industry
- We are focused on procuring for many customers on a daily basis
- We service large corporations as well as independents
- Goods we procure range from low-tech to high-tech
- Our expertise in delivery times eliminating negative surprises
- Reduced material exposure with access to surplus stock of customers purchasing and selling



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Why Us

OUR TECHNICAL EXPERTISE

- We combine the expertise of local and international staff on projects
- We understand your operational, technical and commercial needs.

For example, the exceptional success of our turnkey procurement is attributed to:

- Eliminating conflict between operations and procurement
- Faster decision making due to short reporting lines
- Ensuring orders are free from technical errors
- Tracking payment deadlines to ensure timely deliveries
- Optimizing freight solutions. For example, by occupying full containers



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Why Us

OUR GLOBAL PRESENCE

- International network - Africa, Russia, North America, Kazakhstan and China
- Facilities including warehouses and workshops strategically placed to cover a wide range of regions
- Long-term business relations with large global service companies as well as private companies
- Expertise in worldwide logistics, both importing and exporting equipment and products
- Our staff speaks English, Dutch, German, French, Spanish, Chinese, Kiswahili, Kazakh and Russian



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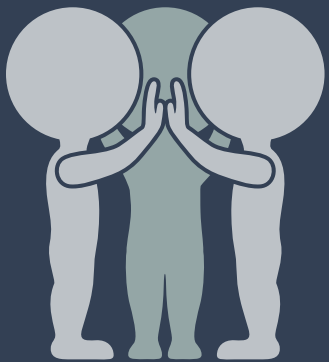
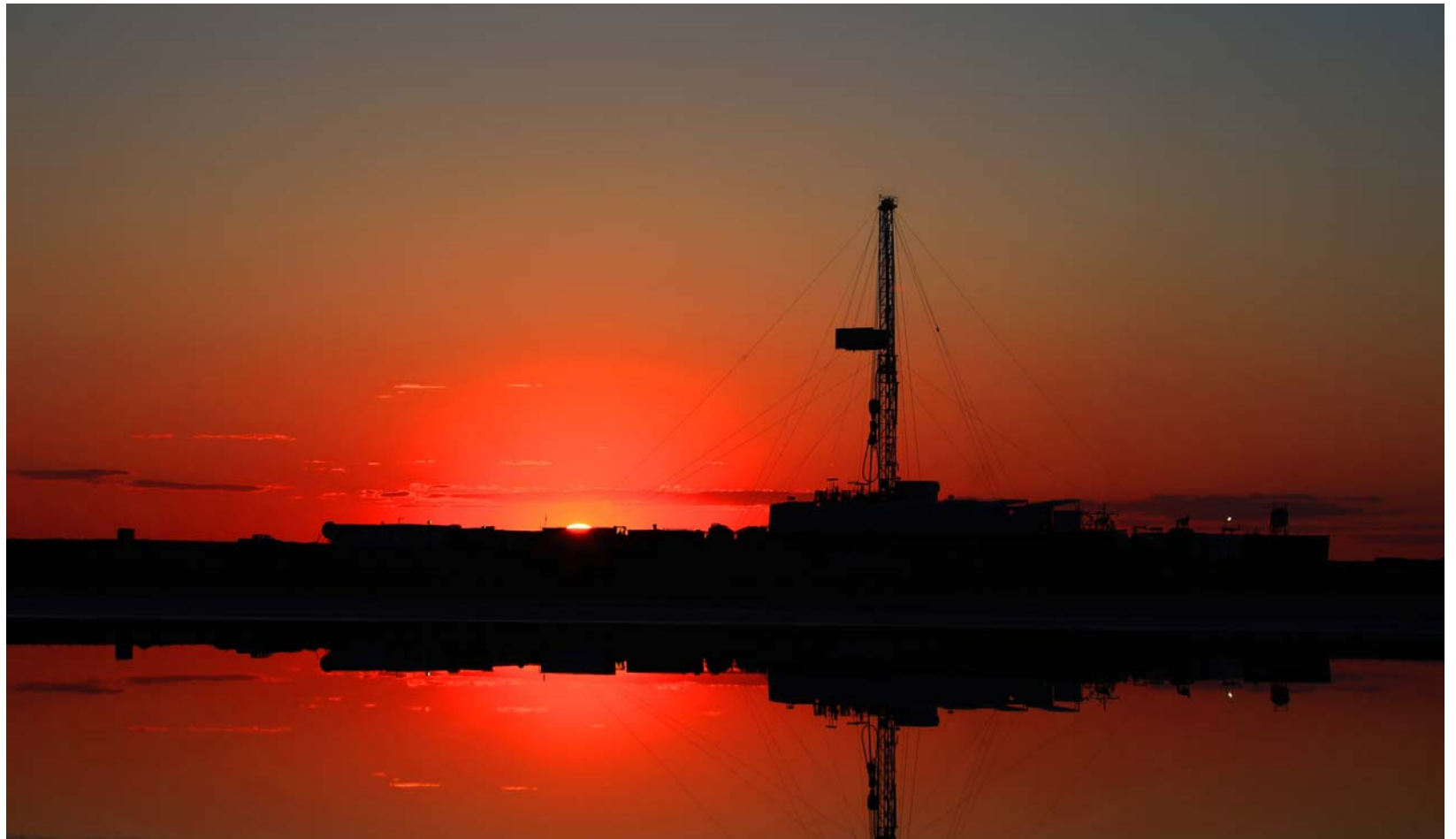
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Thank you!



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